



Provenance Consulting

Provenance Quarterly

April—June 2011

Growth and Opportunity

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Infrastructure

IT

If you are receiving this newsletter then you have more than likely visited our new website and signed up for the Provenance Quarterly online. While the website is aesthetically different on the front end it has also been re-vamped on the back end to allow us more flexibility to modify, update, and utilize the site to its full potential. Along with the website we have also joined the Microsoft® Online Network. This new service gives us increased reliability in our email system, the ability to web conference, instant messaging capabilities, and exposure to many other online collaboration tools. With this new flexibility we are now working on an employee portal that will allow all employees to have a central location to complete daily tasks and more easily access company policies, procedures, and information.

Frontline Supervision

As we continue to add projects and support staff, the need for additional layers of management increases and we have added the role of Project Lead to our list of positions in the company. Staffing these positions has allowed us to remain true to our commitment of growing our leadership from within the company. This addition has proven to be very successful and we have seen improvements in our quality control, employee relations, and time management.

While we have been busy with internal improvements, we have also been blessed with many new business opportunities in 2011.

Asset, Records, and Traceability System (ARTS®)

The ARTS® division has seen exciting growth in 2011. We have completed the WRB Borger installation and data reconciliation phases and we are now beginning the PSI maintenance phase. The ConocoPhillips Alliance Refinery has elected to utilize ARTS® in their data validation efforts and the first phase of installation is well underway. The Valero McKee and British Petroleum installations are continuing to move forward and Provenance is currently finalizing commercial terms to begin the ARTS® installation with a client in the midstream and upstream industries. We have added additional staff to help support this immediate growth and in anticipation of further growth in the near future we are currently seeking employees with IT, Programming, and Data management experience.

PSM Support Services

Our PSM Support Services which include Process Hazard Analysis facilitation, Mechanical Integrity consulting, Relief System design support, and Process Safety Information updates and maintenance are now being utilized by the following clients:

Conoco Phillips

WRB Borger Refinery – Borger, TX
Alliance Refinery – New Orleans, LA

Sweeny Refinery – Sweeny, TX

CPPL – Rocky Station – Borger, TX

British Petroleum

Upstream - Amarillo, TX

Chevron Phillips

Borger Complex

Eagle Rock Energy

Kings Mill – Texas Panhandle

Red Dear – Texas Panhandle

Brookeland – Brookeland, TX

Community

At Provenance we believe with success comes the responsibility of charitable giving and community support. Provenance employees have proven time and time again that they are willing to give back to the communities in which we do business. It is a pleasure to see our employees engage in these activities with a willing attitude and a smile on their face. With your help, in this quarter alone, Provenance has helped many organizations continue to support local youth and faith based opportunities (see the community section in this issue). One organization we would like to high-light is CareNet Crisis Pregnancy center. So far this year, with our support CareNet has doubled its mentoring programs that teach the values of purity, sexual abstinence, and Godly living while facing adversity in today's society. In April, CareNet held its annual banquet and Provenance was honored to be one of the key speakers for the event. This event had more than 1,400 people in attendance and raised over \$225,000 which was increase of over \$100,000 from last year's event.

Provenance continues to be blessed with opportunities and quality employees. We thank each and every one of you for contributions and efforts during this time of growth and opportunity.

Best Regards and God's Blessings.

Newbies & Anniversaries

Welcome aboard:

Jillian Hays, PSM Consultant

Morgan Shedd, AutoCAD Technician

Cassie Shedd, AutoCAD Technician

Matt Leos, PSM Consultant

Aaron Hampton, Mechanical Field Technician

Britney Spoon, PSM Data Technician

Samantha Bowden, PSM Data Technician

Thank You For Your Commitment & Dedication:

Dara Shook, 18 June
4 Years of Service

Byron Matthews, 07 April
3 Years of Service

David Cruz, 26 May
3 Years of Service

Casey Danner, 02 June
3 Years of Service

Kim McDonald, 02 June
3 Years of Service

Jerry Smirl, 16 June
3 Years of Service

Scott Kindy, 26 June
3 Years of Service

Lauren Baker, 16 June
1 Year of Service

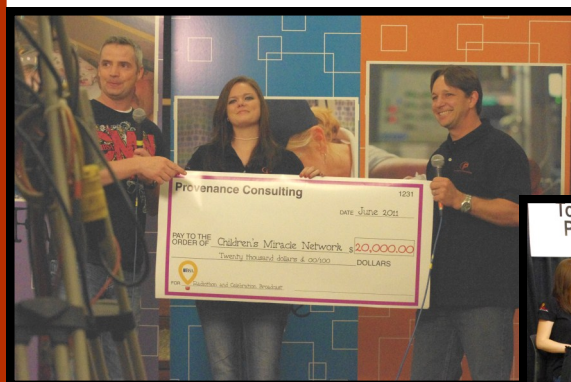
Community

Wow, these past few months have been filled with great community opportunities for Provenance Consulting! This is one of the busiest times of the year for our charitable involvement and we are so thankful that our employees take an active roll! This Spring, Provenance Consulting has had the pleasure of participating in charitable events and activities that greatly impact the community. From the Dumas MS walk to the Amarillo March for Babies to the Moore and Hutchinson County's Relay for Life, our employees have shown how much they care for their neighbors.

In the month of June we participated in two telethons. First up was the Children's Miracle Network Telethon. CMN addresses the critical healthcare needs of children by providing the latest pediatric and neonatal unit equipment, continuing education for hospital staff, and a number of patient services. On June 4th, Provenance employees manned the phones for two hours to take donations and help raise awareness in the community. Two weeks later we attended the Hutchinson County Crisis Center Telethon. HC3 provides crisis intervention services to the area and this is their one fundraiser of the year. Over \$40,000 was raised on this one night!

Thank you for committing your time and energy to events and organizations that truly make a difference!

June 4, 2011
Children's Miracle
Network Telethon



Family Updates

It's a Girl! The Cruz family has good reason to celebrate! Their newest addition, Miss Ada Mercedes, was born on Tuesday June 28th. Ada weighed 7 pounds, 6 ounces and was 19.75 inches. Congratulations David and Lawanna!



Miss Ada Mercedes

A congratulations also goes out to Jerry Smirl's son, Alex. Alex just finished the 7th grade and was recently nominated to take the ACT by his school and the Talent Identification Program (TIP) for academically talented students! He scored a 20 on the exam and was recognized at the state level on May 31st at TCU in Fort Worth, TX.

Way to go, Alex!

We want to know about your family too! If you would like one of your family members to be recognized in our newsletter, please email Jenny the details and we will highlight them in the next issue!

"Other things may change us, but we start and end with family."

"15 minutes of phone calling saved anywhere from \$900 to \$4,300."

Keeping Medical Costs Low: What You Can Do

When going to a doctor or having a procedure done, it can pay big time to shop around. Case in point: An employee's wife recently needed an MRI. While at the doctor's office, the folks there were nice enough to offer to make an appointment to have the procedure done with their in-house MRI. They were also nice enough to inform the employee that there were at least eight other facilities in Amarillo alone with an MRI.

The employee started calling around and found out that an MRI in Amarillo, for EXACTLY the same procedure, might range in price from \$771 to \$4,995. The pricing spread was about even across the range of eight potential providers. All of the places were reputable facilities. The original Dr.'s office MRI would've been \$1,600. 15 minutes of phone calling saved anywhere from \$900 to \$4,300. Not only was the lowest price a big savings, but the less expensive provider could see the patient within two days instead of a two-week wait!

Why should we care? They just bill the insurance company anyway, right?

Those charges will eventually get passed on to the employer and the employees as higher premiums. Emergencies can't be helped. Specialized procedures might not have alternatives. However, most of what we need done would benefit from price comparison. The best part is, you can save a ton of money on deductibles and other medical costs (and future premiums) by shopping around a bit, and it makes extreme couponing look like chump change.





Provenance Consulting

Upcoming Events

Nutterville: July 29th - 30th

Day of Caring: September 17th

HOPE: September 24th

Our goal is to make a Provenance Quarterly newsletter that includes all of YOU. If you have any special events, pictures or suggestions that you wish to include in our next quarterly newsletter, please contact Jenny Brancheau.

Did You Know?

- It is said that the world's first oil well was drilled by the Chinese in 347AD. An 800 feet deep pit was made using bamboo poles with bits attached to the ends.
- During the reign of the Byzantine Empire, a flammable weapon was discovered. Referred to as Greek Fire, the daunting weapon whose exact formula was long lost to history but thought to contain various petroleum products, was feared as pouring water on it only intensified its flame.
- The year 1688 marks the first distillation of gas from coal.
- In 1959, Lower 48 U.S. crude oil reserves peaked at 31,719 million barrels. In the same year, Alaska produced its first 1,000 barrels per day of crude oil, and Lake Charles, Louisiana, shipped liquefied natural gas in a cryogenic tanker to London, England.

Getting to Know the Shedd's

Provenance Consulting is happy to say we have not one Shedd working with us, but two! Morgan and Cassie Shedd were hired on within a few months of each other and both are AutoCAD Technicians.

Morgan and Cassie grew up together and were born and raised here in Borger, Texas. They have been married now for four years and just recently relocated back to Borger. The two are expecting their first child this September.

When asked about some things the company may not know about them yet, here is how they responded:

• Siblings?

Cassie: 1 sister and 2 brothers. I am the oldest.

Morgan: 1 younger brother.

• What keeps you busy when you are not at work?

Cassie: I like to read, golf, and spend time with family & friends.

Morgan: Anything outdoors; fishing, camping, hiking. He also collects 80's and 90's era toys.

• Favorite movie?

Cassie: Sleeping Beauty, My Fair Lady, Casablanca, & McClintock

Morgan: Too hard of a question!

• Favorite music?

Cassie: All kinds, but Morgan says she is stuck in the 80's.

Morgan: 90's alternative rock and bluegrass. Favorite bands are Pearl Jam and Nirvana

• If you could meet one person, dead or alive, who would it be?

Cassie: Noah. Since Jesus said the last days would be like the days of Noah, I'd like to talk to him and compare our day to his.

Morgan: Walt Disney or Alfred Hitchcock

• What is your favorite thing about working for Provenance?

Cassie & Morgan: The People!

